

PROGRAMME

- 3.30pm REGISTRATION
- 3.45pm CHAIRMAN'S  
INTRODUCTION  
Dr. Jonathan Lawley  
Southern Africa Business  
Forum
- 4.00pm SOUTH AFRICA: THE  
REGIONAL BUSINESS  
CENTRE  
John Battersby, UK  
Country Manager,  
International Marketing  
Council of South Africa
- 4.20pm MOZAMBIQUE: A  
CONTINUING RECOVERY  
HE Antonio Gumende,  
High Commissioner of  
the Republic of  
Mozambique
- 4.40pm ANGOLA: NEW FOUND  
RICHES  
Ralph Publicover  
HM Ambassador to  
Luanda
- 5.00pm OPPORTUNITIES IN RAIL,  
PORTS AND AIRPORTS IN  
SOUTH AFRICA  
Kingsley Smith, Trade  
Advisor (South Africa)  
to UK Trade and  
Investment
- 5.20pm DEVELOPING BUSINESS  
IN GAUTENG  
Angela Kays, Manager  
UK/Europe, Gauteng  
Economic Development  
Agency (tbc)
- 5.40pm QUESTIONS AND  
ANSWERS
- 6.00pm DRINKS AND  
NETWORKING
- 7.00pm CLOSE

*Programme subject to change*

# OPPORTUNITIES IN SOUTHERN AFRICA: SOUTH AFRICA, ANGOLA AND MOZAMBIQUE

ON Thursday 23 March 2006, 3.30pm – 7.00pm

AT London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP



UK Trade & Investment is the Government organisation that supports both companies in the UK trading internationally and overseas enterprises seeking to locate in the UK. For more details on UK Trade & Investment services please visit our website at [www.uktradeinvest.gov.uk](http://www.uktradeinvest.gov.uk)

## WHY SOUTHERN AFRICA?

The South African economy dominates business in Southern Africa and also acts as the hub for business throughout the region. The economy of South Africa is growing at approximately 4%, inflation is dropping and a strengthening currency makes British goods increasingly competitive. Angola is benefiting from increased oil prices and its recent stability is now enabling it to redevelop its infrastructure and mining operations. Similarly the economy of Mozambique is growing strongly and is attracting significant inward investment. In addition the low import tariffs keep costs of imported goods down.

Opportunities exist in a wide variety of sectors in Southern Africa. British companies are becoming successful in a range of industries from infrastructure to IT and telecoms, and from education to creative industries.

## THE SEMINAR

Speakers at the seminar have extensive experience of doing business in Southern Africa and can provide a real insight into the region. They are also well placed to offer advice that can help you build business in the market.

This seminar will provide a background to each of the markets and the developments that are creating business opportunities. There will also be an opportunity to network with a number of companies with experience of the market, and those looking to build business there.

The seminar will cover:

- The current political and economic situation in the region
- The future economic prospects
- Sectors of business opportunity
- Tips on how to do business in Southern Africa
- Case studies of companies that are building their business

Following the seminar there will be an opportunity for networking over drinks.

## OPPORTUNITIES IN SOUTHERN AFRICA: SOUTH AFRICA, ANGOLA AND MOZAMBIQUE

ON THURSDAY 23 MARCH 2006 AT LONDON CHAMBER OF COMMERCE AND INDUSTRY, 33 QUEEN STREET, LONDON EC4R 1AP

SF06/004

TO REGISTER Please complete the booking form in BLOCK CAPITALS and fax/post to Craig Pym, Executive, World Trade, London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP, T: 020 7203 1826, F: 020 7203 1905, E: cpym@londonchamber.co.uk

### PRICES AND PAYMENT DETAILS

Premier Plus Member: £25.00 + £4.38 VAT = £29.38

World Trade Club Subscriber: £45.00 + £7.88 VAT = £52.88

Local Member (Croydon, DBC, Ealing, East London, Hammersmith & Fulham): £65.00 + £11.38 VAT = £76.38

e-Member: £65.00 + £11.38 VAT = £76.38

Non-member: £65.00 + £11.38 VAT = £76.38

Cheques should be made payable to: London Chamber of Commerce and Industry. Alternatively, please complete your credit card details below. All bookings must be made in writing using the application form and full payment received with the application form to secure bookings. We do not invoice. Cancellations must be received in writing by 16 March 2006 for a full refund. No tickets will be issued, but a VAT receipt will be sent on receipt of your payment. Guest lists and lapel badges will be available on arrival.

I have read and agree to the terms and conditions above:

signature \_\_\_\_\_

I attach payment for \_\_\_\_\_ place(s) in the sum of £ \_\_\_\_\_ Amex/Visa/Mastercard/Switch/Maestro \_\_\_\_\_ exp. date \_\_\_\_\_

issue date (switch/maestro only) \_\_\_\_\_ name on card \_\_\_\_\_

card no                  card security number

house number/name \_\_\_\_\_ postcode \_\_\_\_\_

### ABOUT YOU AND YOUR COMPANY

your name \_\_\_\_\_ your job title \_\_\_\_\_

email \_\_\_\_\_

tel \_\_\_\_\_ fax \_\_\_\_\_

company name \_\_\_\_\_

company address \_\_\_\_\_ postcode \_\_\_\_\_

description of business (for guest list) \_\_\_\_\_

please indicate if you have any requirements e.g. access, dietary or information in an alternative format \_\_\_\_\_

Please tick if you would like further information about the following events:

- China: Embracing the Dragon, 22 March, am  United Nations Business Clinic, 14/15 March pm
- Kazakhstan: Unlocking its Potential, 6 April, pm  Uzbekistan: Explore the Possibilities, 19 April, pm

See [www.londonchamber.co.uk](http://www.londonchamber.co.uk) (international/events) for a full programme

Tick this box to receive details of raising your profile at London Chamber of Commerce events through sponsorship

#### data protection

The personal information provided by you will be held on a database by the London Chamber of Commerce and Industry and will be used to notify you of future events and services. It may also be shared with external organisations for marketing purposes. If you do not wish your details to be used for either of these purposes, please write to The World Trade Team, London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP.